



Welcome!

***Early Learning Resource Center
Region 17
Local Leadership Council***

9/25/2019



In partnership with Montgomery County Department of Health and Human Services
Serving Montgomery County
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What is the Local Leadership Council?

The formation of the ELRC Local Leadership Council (LLC) is one strategy being utilized to ensure that the Early Learning Resource Center is working in an integrated and collaborative way within the local early learning service community. We hope to work collectively with you and your agency to enhance the visibility of the ELRC as a hub for early learning resources. We have invited a diverse group of community stakeholders including early childhood programs, providers, families, school districts, higher education, businesses and funders to participate in the Local Leadership Council. We hope that you are able to continue to participate. We greatly value your input. Early Learning Resource Center (Region 17) hopes to assemble and strengthen strong, clear and shared leadership at the local level by engaging a wide range of community stakeholders in the early learning agenda.



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Today's Agenda:

- Infant Toddler Contracted Slots Program (ITCSP)
- Preschool Development Grant: Shared services & Asset mapping
- Parent Cafes
- Open Space – Questions & Answers
- Break Out Sessions with subcommittees



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Infant Toddler Contracted Slots Program (ITCSP)

2018/2019 Pilot Program
2019/2020 Expansion

Last year, \$2 million of federal funding was utilized to fund a pilot program serving Child Care Works eligible infants and toddlers via contracted slots. The Governor's 2019-20 budget includes \$15 million to expand the Infant Toddler Contracted Slots program to serve more eligible children. The Infant Toddler Contracted Slots Program builds upon the already established infrastructure of the Pennsylvania Pre-K Counts (PA PKC) Program model. PA PKC has been in existence since 2007 and provides high quality pre-kindergarten services to eligible children. Building an infant toddler focused program with established PA PKC programs will allow continued focus on quality programming while building strong transitions from infant-toddler to pre-kindergarten classrooms.



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Important upcoming dates for the ITCSP:

- Application due -Monday, September 9, 2019, by 3:00 p.m.
- Peer review process completed -September 9-September 30. ELRCs will also be informed of those applications in their regions and asked for their feedback on CCW waiting lists, etc.
- Final awarding shared with relevant ELRCs -Friday, October 4, 2019.
- PA Key informs applicants of awards or non-award via email -Monday, October 7, 2019.
- Relevant ELRC Contacts and awarded providers contacted by the PA Key to inform of next steps for completing contracts -October 2019.

For more information, please visit www.pakeys.org



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PDG: Shared Services definition

- A framework designed to support best practices in business administration and pedagogy within ECE programs.
- A strategy for stand alone and/or small providers to achieve economies of scale and access to specialization.
- A means to build shared organizational capacity through shared staff, skills, and funds across a network of centers/family child care homes.



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Shared Services & Asset Mapping: Community Asset Mapping

- **ELRCs will develop, or enhance, community asset maps and regularly engage their Local Leadership Council to...**
 - Co-develop culturally responsive protocols for family engagement and education including for special populations
 - Referral and follow-up and case management specific to each ELRC region.
- **These protocols and procedures will ensure all families and ECE providers will...**
 - Receive timely and accurate information relevant to their specific community's assets and resources in culturally and linguistically supportive ways
 - Increase access to screening and enrollment in all of the services and programs their children are eligible to receive and/or participate.

**Theory of Change:
Shared Services Builds Leadership**



- Teacher observation, supervision and evaluation/classroom teacher coaching
- Instructional leadership/curriculum implementation
- Teacher credentials, degree attainment, certification and PD
- Reduction of bias, suspension and expulsion
- Child assessments
- Family engagement as child's first teacher

- Full enrollment/marketing
- Fee collection, fundraising, and revenue maximization
- Cost-per-child calculations and financial planning and reporting
- Bulk purchasing/budgetary compliance
- Staffing, organizational structure, work environment, compensation policies/HR
- Automation

**High
Quality
ECE**

Shared Services Continuum



Single Site

Access bulk purchasing via a portal or a trade association.



Multi-Site

Access centralized, corporate infrastructure services within the business/organization, such as marketing, fiscal, information technology, HR, purchasing.



Alliance

Share specific costs and resources via a collaborative governance structure; shared staff, information and resources are provided by a Hub on a fee-for-service basis.



Shared Services Alliance Success

Reduced expenses

- Bulk purchasing; negotiated discounts
- Use of part-time, expert staff/consultants
- Use of automation
- Shared PD costs

Increased revenues

- Business leadership around full fee collection and full enrollment
- Business leadership around new funding sources
- Quality improvement supports to attain higher STAR levels
(and STARS grants & tiered subsidy add-on)



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Expected Results in Shared Services Alliances

- **Finances** – bad debt decreased; cost savings realized through bulk and negotiated purchasing; revenues increased through negotiated contracts/rates, higher quality level and subsidy add-on, timely and accurate invoicing, full-fee collection from all sources
- **Enrollment** – centralized marketing efforts support high enrollment
- **Time** – center directors focus most of their time on supporting teachers, instead of on administration
- **Teachers** – salaries and benefits increased
- **Child Outcomes** – developmentally readiness as measured on authentic assessment linked to curriculum



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How will information be collected?

Focus groups

Questionnaires via Google Survey

Meetings

Interviews

Examples of Shared Services:

Substitute Pool

HR Consultation

Staff Recruitment, Onboarding & Orientation

Fundraising & Revenue Development

Professional Development

CDA cohort support (including portfolio development)

Behavior Management Support



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Shared Services supports in Pennsylvania:

Policy: Keystone STARS standards

Program participates in shared services opportunities, which support cost savings, greater efficiencies related to operations, and/or program quality enhancements.

STAR 3 & STAR 4 programs that meet this criteria can earn up to 3 points.

Platform: Shared Source PA

<https://www.sharesourcepa.org>

Templates for HR manual, job descriptions, hire letters, etc.

Purchasing discounts



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Shared Services supports in Pennsylvania:

Planning: Preschool Development Grant

The Pennsylvania Department of Education (PDE) has been awarded a Preschool Development Grant Birth through Five (PDG B-5) grant of \$10.5 million for December 2018 - December 2019. Pennsylvania's new grant is one of 45 announced by the US Department of Health and Human Services.

The PDG B-5 provides Pennsylvania's Office of Child Development and Early Learning's (OCDEL) an opportunity to accelerate bold goals for systems-building. By leveraging this grant opportunity to build infrastructure and move forward OCDEL's strategic plan, Pennsylvania's young children, families, and early learning providers will see benefits of this initial year of funding during 2019.



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Automation/Technology:

PD Registry

<https://www.papdregistry.org/>

PELICAN Provider Self-Service

<https://www.pelican.state.pa.us/provider>

API Patch to PELICAN

Day Care Works & MyKidzDay

SMART Document Uploader

<https://www.pastarsuploader.org/user/login>

Pennsylvania ECE Employment Connection

<https://www.ecehire.com/>

Online Portal for students, employers, institutions

<https://www.ecehighered.com/>



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Shared Services & Asset Mapping:

What do you have to offer?

What do you need?



Mapping Overlays: Let's brainstorm!

- Early Learning Programs
- Schools
- Hospitals & Urgent Cares
- Libraries
- Parks & Recreation
- ???



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Parent Cafés

Parent Cafés are physically and emotionally safe spaces where parents and caregivers talk about the challenges and victories of raising a family. Through individual deep self-reflection and peer-to-peer learning, participants explore their strengths, learn about the Protective Factors, and create strategies from their own wisdom and experiences to help strengthen their families. OCDEL is investing to support additional capacity across Pennsylvania of both trainers that can train and provide technical assistance to organizations to implement Parent Cafés, as well as to increase the number of organizations to host Parent Cafés.



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In 2007, the Be Strong Parent Café process was created and developed by Strengthening Families Illinois to educate family members/family leaders on the five research-based Strengthening Families™ Protective Factors that keep children safe and families strong. The purpose of Be Strong Parent Café is to provide an environment in which family members/family leaders can build the protective factors through individual deep self-reflection and peer-to-peer learning. The model is based on the principles of adult learning and family support and builds family member leadership.

Through the efforts of the PA Strengthening Families Leadership Team with funding support from the Office of Child Development and Early Learning (OCDEL) and facilitated by the Center for Schools and Communities, Pennsylvania has offered the Be Strong Parent Café Training Institutes (PCTI) since 2016 and developed over 40 locally based teams. We will offer four PCTI events in the fall of 2019 to encourage more communities to use the forum for engaging family members/family leaders in learning more about the protective factors that keep their families strong.



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As part of this work, ELRCs will:

- Have an understanding of the Framework and begin conversations, with the support of their local leadership councils, on implementation of the Framework within ECE programs.
- Become familiar with the Family Engagement Framework, utilizing professional development and resources (to be developed, expected to be available in the fall of 2019).
- Examine their current capacity to support ECE programs to implement the Strengthening Families approach and identify needs.
- Be knowledgeable of the Parent Café model and be able to refer families to existing Parent Cafés, as well as support the expansion of Parent Cafés by: Supporting local ECE programs to connect to Parent Café Training Institutes that will be held through FY 19-20, as well as, examine the potential for the ELRC to be a host of Parent Cafés.



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To support ELRCs in this body of work, OCDEL will:

- Create professional development to support the use of the Pennsylvania Family Engagement Birth through College, Career, Community Ready Framework (Includes the development of an one hour introductory recorded webinar for use by OCDEL internal staff, business partners, and, Family Engagement Symposium) to support the implementation of the framework with content geared for ELRC directors and coaches.
- Provide information on current professional development that is available related to Strengthening Families.
- Provide a list of current organizations implementing Parent Cafés and instructors.



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Open Space:

**Questions & Answers
Comments or Suggestions
New ideas to share**



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Break Out Sessions:

- Knowledge, Networking, & Advocating
- Early Intervention & Behavioral Health
- Early Head Start, Head Start, Pre-K Counts
- Quality ECE Staffing
- Alternative Funding Sources & Services



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Subcommittees:

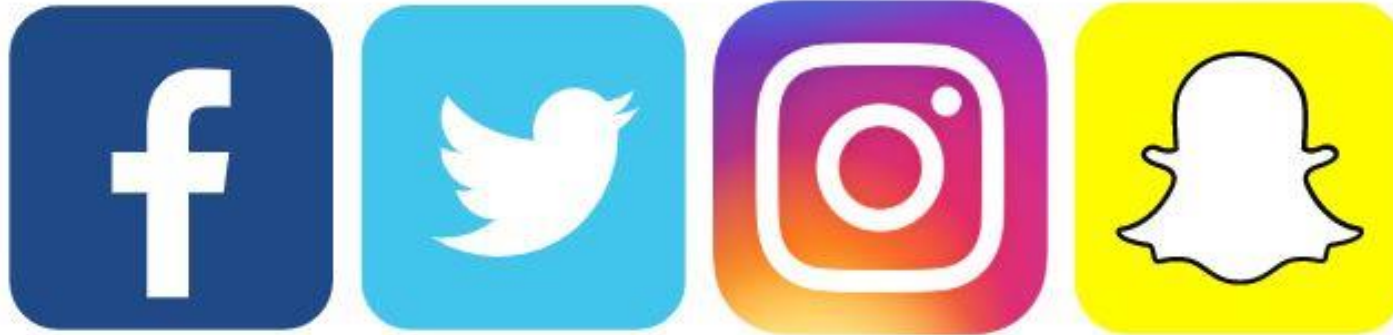
Please share your group's
main take-aways and topics discussed.



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**The next Local Leadership Council
meeting will be held on:**

Wednesday, November 6th

1 – 3 PM

HSC Community Room



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EARLY LEARNING RESOURCE CENTER

 OFFICE OF CHILD DEVELOPMENT AND EARLY LEARNING



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